

The logo for ibml, consisting of the lowercase letters 'ibml' in a white, sans-serif font. The background of the entire page is a dark teal color with a pattern of faint, light-colored numbers (0-9) scattered across it. In the lower half of the page, there are stylized, wavy lines made of small, light-colored dots, resembling a digital landscape or data flow.

Gain the Power of Fusion

Without the Upfront CAPEX Costs

Overcome sluggish scanning and transform your mailroom into a productivity powerhouse with ibml Fusion—the world's fastest scanner—on a pay-as-you-go basis. Discover how ibml-as-a-service (iaaS) can propel your organization to new heights.

Introduction

An Evolving World

As times change, organizations find themselves under increased pressure. Pressure to digitize, transform, and outpace the competition. Slow, outdated scanning and tedious manual sorting are eating away at operational efficiency, but it's hard to see a way around them. **Investing in new infrastructure would certainly solve these issues**, however, most are held back by:

Transformation Obstacles



A need to preserve cash for core growth activities



Uncertainties around the ROI of new technology



Aging, unproductive legacy technology



Mounting maintenance and service costs

To no surprise, many organizations have found alternative ways to undergo the urgent digital transformation they need while still preserving cash on hand. **The preferred method? Managed services.**

Introducing ibml-as-a-Service (iaaS)

A first-of-its-kind offering in the document capture industry, iaaS empowers you to dramatically accelerate your mailroom productivity while enabling your new ibml Fusion scanner to pay for itself. With an annual subscription payable quarterly, you can receive all the benefits of cutting-edge intelligent capture technology with none of the downsides associated with a typical CAPEX expenditure.

Why iaaS?



Pay-As-You-Go

Access the latest technology with no upfront costs



Customize, Scale and Bundle

To meet your individual needs at no additional cost



Upgrade to the Latest Technology

Gain competitive advantage while securing your infrastructure and organization from cyber threats



Preserve Cash

For your core growth initiatives while letting your ibml Fusion pay for itself



Operate Responsibly

Outsource environmentally safe disposal of your outdated technology



100% Tax Deductible

As subscription costs now fall under operating expenses



Gain Agility & Flexibility

Select hardware, software, and service levels while upgrading, as needed



Enjoy Convenience

Receive one annual bill payable quarterly from a one-stop resource: ibml

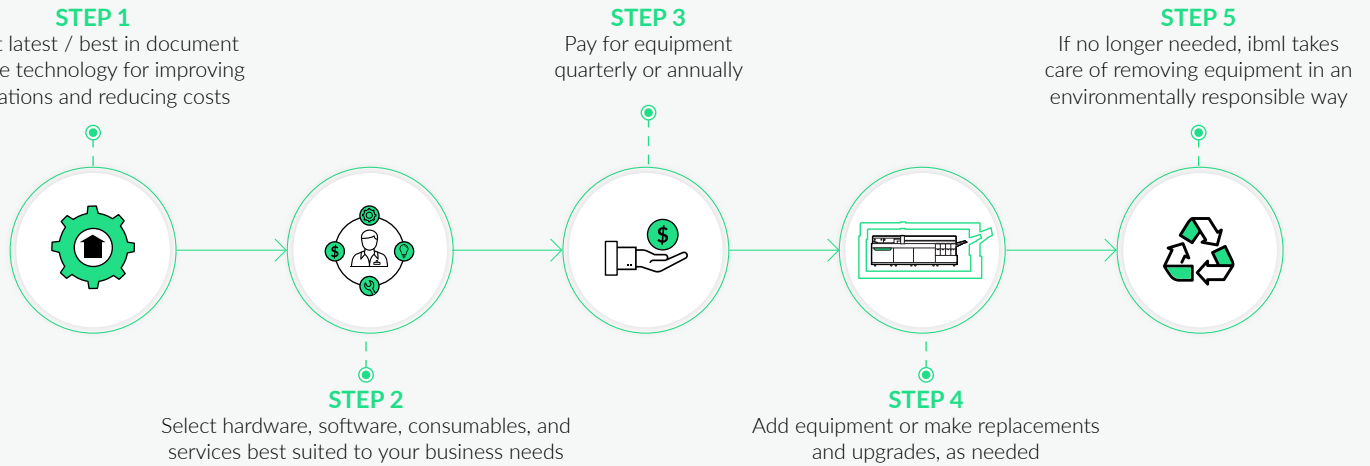


Avoid Hidden Costs

No surprises. Get a fixed fee for equipment, services, and maintenance

How it Works?

How the Managed Service Process Works: Overview



STEP 1 Choose your ibml Fusion model:

USE	MODEL	FRAMES	UPGRADABLE	BASE SPEED (ppm)	MAX SPEED (ppm)	POCKETS
Mission Critical Scanning with Basic Intelligence	ibml Fusion 7200	3	X	285	715	Up to 2
Standard In-line Intelligence	ibml Fusion 7300	3	✓	314	715	Up to 4
Sophisticated Transactional Processing	ibml Fusion 7400	4	✓	314	715	Up to 15
Complex Out-Sorting	ibml Fusion 7700	7	✓	314	715	Up to 24

Check Speeds: 375 pm Min | 938 pm Max

STEP 2 Select your software, consumables and services:

Software choices:



Capture Suite

Get the most out of your new ibml Fusion with robust document recognition software that automates data extraction using real-time intelligence, captures documents from other sources, and analyzes performance to continuously improve accuracy and productivity.



ibml Cloud Capture

Gain valuable agility and scalability with an all-in-one cloud native solution that covers the entire document lifecycle—from capture to processing and management—and uses supervised machine learning to improve itself over time.



Synergetics

As a hybrid solution for either on-premise or cloud, Synergetics uses AI to intelligently classify and extract metadata from structured and unstructured forms at unprecedented speeds.

Consumables:

Choose from 3 pre-paid package options included within a contract price that contains consumables, such as feed tires, belts and ink:

1 Standard

Recommended for scanners used for a single shift at the base scan speed and printing a single print line.

2 Enhanced

Recommended for scanners used for multiple shifts or at a higher scan speed and printing a single print line.

3 Heavy

Recommended for scanners used for multiple shifts or a higher scan speed and printing multiple print lines.

Maintenance:

Select the service level needed and the cost of ongoing maintenance will be included in the final subscription fee.

STEP 3 Select your term length and billing schedule

Choose from term lengths of 36, 48, 60, or 72 months paid either quarterly or annually.

Sample illustration for ibml Fusion Scanner with Capture Suite and regular maintenance:

Total Contract Value =		\$292,000.00		
<i>(includes hardware, software, initial professional services, ongoing preventive maintenance, repair and consumables)</i>				
Term (Months)	Monthly Cost	Quarterly Payments	Annual Contract Value	
36	\$ 8,111	\$ 24,333	\$ 97,333	
48	\$ 6,083	\$ 18,250	\$ 73,000	
60	\$ 4,867	\$ 14,600	\$ 58,400	
72	\$ 4,056	\$ 12,167	\$ 48,667	

*Prices are for illustration only. Actual pricing depends on customer configuration and needs. May not reflect current rates and is subject to change

STEP 4 Receive your new solution and continually assess needs throughout contract

Need an additional machine due to a sudden increase in volume?
Application requirements changed? New applications added?



Easily add equipment, replacements, or upgrades to your existing contract, as needed.

STEP 5 No longer need your equipment?

Let ibml take care of removing the equipment in an environmentally responsible fashion.

Innovation Just Got Better iaaS + ibml Fusion: A New Frontier

Transforming digitally is great. But allowing your evolution to pay for itself? **Well, that's just genius.**

Accelerate precious time and money savings with an astonishingly productive, intelligent capture system supported by a highly cost-effective managed services subscription. There's only one name that does it all – **ibml.**

Set up a demo or get more details.

Call: 205.439.7100

Email: sales@ibml.com

Visit: ibml.com

