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## Leading Business Process Outsourcer in South Africa Awards ibml \$1.5 Million Contract for High-Speed Scanning Solution

BIRMINGHAM, AL, December 13, 2011 — ibml, a leading provider of document scanning products and services, today announced that Anderson Scanning Technologies (AST), a business process outsourcer (BPO) in South Africa, has purchased a scanning solution from ibml that includes ibml's SoftTrac® Capture Suite products and seven ImageTrac® scanners to support the scanning of the country's land registry documents. The contract is valued at \$1.5 million.

AST recently won a contract to scan all of South Africa's land registry documents. Over the next three years, the BPO will use the ImageTrac scanners to scan and index more than 700 million deed records at its offices in Johannesburg, South Africa, where the company is headquartered, and in Cape Town. AST will service South Africa's nine land registries.

AST CFO Fabian Anderson stated, "After an extensive evaluation of other scanning solutions on the market, AST selected the ibml solution based on its ability to process high volumes of historical documents, which can be difficult to scan at high speed. ibml's SoftTrac software, which can control the operation of the various scanners including the ImageTrac and associated scan process, was of significant value to AST proving to be extensive and easy to configure, with a powerful management information engine. In testing, ibml's solution platform proved its capability and was the natural choice to meet this demanding application requirement."

"AST is one of South Africa's leading BPO organisations, as well as an innovator in the use of capture technology. We are proud to have been selected as AST's scanner platform for such a prominent government project," said Ashley Keil, business development manager, Europe and Africa, ibml. "Today's announcement further validates the exceptional performance and value of the ImageTrac platform and strengthens ibml's global leadership position in the BPO market."

### **About ibml**

ibml provides intelligent scanning and document capture solutions that drive business process improvements from the point of capture—whether it's a high-volume centralized operation or a remote office. Combining hardware, software and services, ibml's comprehensive solutions automate the most demanding document applications in banking, financial services, healthcare, government services, outsourcing and more. Every day, ibml customers in 41 countries rely on our technology to accurately and efficiently capture millions of document images. For more information, visit [www.ibml.com](http://www.ibml.com).

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